

ENERGY DATA STUDIO

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# East Daley PSX Acquisition of EPIC – What's Next January 2025





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- How commodities are intertwined
- Identifying opportunities
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Our team would love to meet with you and your team. If interested, please reach out to <u>Zac Alwais –</u> <u>zalwais@eastdaley.com</u>





- 1. A Bigger Game Being Played: The Bet on NGLs, petrochemical growth, light plastics
- 2. The Deal: Why PSX
- 3. PSX: Long NGL Pipeline Capacity / Short NGLs
- 4. East Daley Ranks Likely PSX Targets in '25
- 5. A Tour of the Salt Creek Property

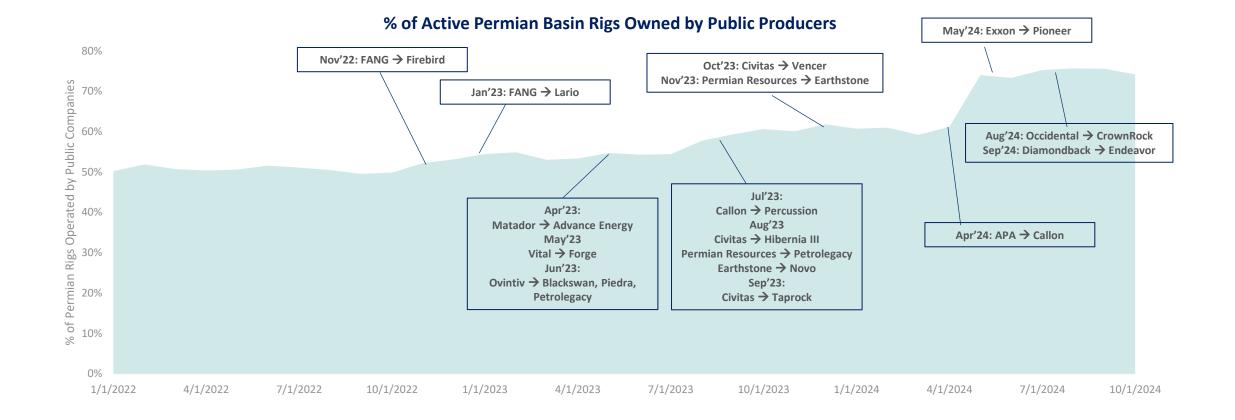


Global Demand by Product (thousand barrels per day)									
		Demand		Annual Chg (kb/d)		Annual Chg (%)			
	2019	2023	2024	2025	2024	2025	2024	2025	
LPG & Ethane							3.0	2.6	
Naphtha	6 690	7 212	7 430	7 665	218	235	3.0	3.2	
Motor Gasoline	26 858	26 863	27 264	27 306	401	42	1.5	0.2	
Jet Fuel & Kerosene	7 914	7 145	7 469	7 653	324	184	4.5	2.5	
Gas/Diesel Oil	28 344	28 426	28 168	28 344	- 258	176	-0.9	0.6	
Residual Fuel Oil	6 207	6 509	6 554	6 566	44	13	0.7	0.2	
Other Products	11 498	11 232	10 931	10 894	- 301	- 37	-2.7	-0.3	
Total Products Source: IEA	100 651	101 978	102 840	103 838	862	998	0.8	1.0	

"In keeping with recent years, LPG and ethane are the region's mainstay growth products, increasing by 110 kb/d in 2024 and 80 kb/d in 2025, compensating for stagnation or declines in other products." – IEA regarding OECD Product Demand

## Permian Production: A Public Good

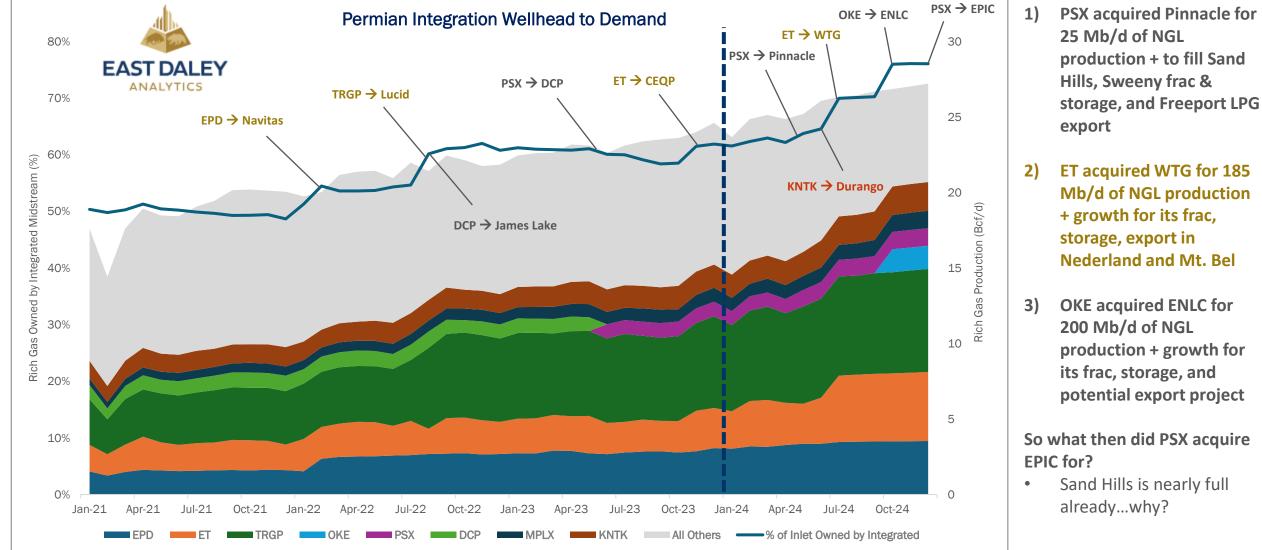




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## NGL Supply Gobbled Up by Integrateds





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## The EPIC / PSX Deal





**What:** \$2.2B acquisition that elevates the company's status as one of a few major integrated NGL players:

- The NGL pipeline has a capacity of 175 Mb/d and will be expanded to 350 Mb/d
- 2. Two fractionation units near Corpus Christi with 170 Mb/d of capacity, expandable to 280 Mb/d.
- 3. A purity product distribution system that can move purity NGL products bi-directionally between Corpus Christi, Sweeny and Mont Belvieu. The asset system has a capacity of 450 Mb/d 8

Why PSX





- "EPIC fits us like a glove." Mark Lashier, PSX CEO
- EDA believes this transaction makes EPIC the pipeline with the most optionality rather than one tied to a second-tier hub.

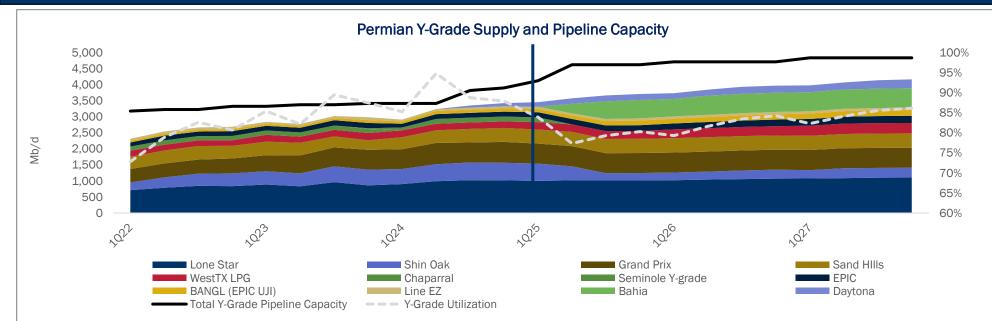




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# Long Pipe / Short NGL Barrels





- **Potential Problem:** There is more pipeline capacity than NGL production
- Specifically, for PSX, the 22% NGL production to pipeline capacity ratio is the lowest for the large integrated players
- Solution: NGL-rich targets exist that PSX could acquire to quickly shore up owned NGL barrels.
- (1) Includes estimated Permian & Eagle Ford NGL production
- Utilization rate includes expansion capacity

Ticker	Est. 4Q24 NGL Production <sup>1</sup>	Permian Egress Capacity	Permian Expansion Project	Timing	Expansion Capacity	Total Capacity Including Expansions	NGL Production / Pipe Capacity (%) <sup>2</sup>	(1)
ET	804	1,015	Lone Star	1Q26	90	1,105	73%	(2)
EPD	666	700	Bahia	2Q25	600	1,150	58%	(
TRGP	926	625	Daytona	3Q24	400	1,025	90%	
OKE	200	230	WestTX NGL	1Q25	230	460	43%	
PSX / EPIC Combined	193	721	EPIC NGL	2Q25 / EOY26	175	896	22%	
MPLX	136	125	BANGL	1Q25	75	200	99%	
Total	2,924	3,416			1,570	4,836		

All Others

1,232





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# Potential Targets



Criteria	Salt Creek	MTDR San Mateo	Vaquero	Howard / DVN	Brazos	Canes
NGL Outlets	EPIC, Shin Oak	EPIC, Lone Star	EPIC, Grand Prix, Chaparral, Lone Star	EPIC, WestTX NGL	EPIC, BANGL, Lone Star, WTX NGL	EPIC, PSX
LTM NGL Production	40 Mb/d	42 Mb/d	35 Mb/d	60 Mb/d	45 Mb/d	30 Mb/d
Supply Growth Outlook	Flat/Moderate	Flat/ Moderate	Growth	Growth	Growth	Flat/Declining
Primary Producer Customers	Petro-Hunt, CIVI, EOG	MTDR, OXY, Mewbourne	FANG, OXY, APA	DVN	FANG, PR, COP	PR, Triple Crown, Discovery

### **Few Observations:**

- All G&P asset systems listed above are in the Delaware except for Brazos (Delaware & Midland) and Canes
- There remain a couple of publicly traded midstream companies like Western Midstream (WES) and Kinetik (KNTK) that could also be targets similar to the OKE/ENLC deal
- The appeal in any of these asset systems is the ability to either (1) defensively lock up NGL supply already accessed by Sand Hills or EPIC (e.g. Canes) or (2) be proactive in securing NGLs from systems that direct them to competing pipelines when those contracts roll off.





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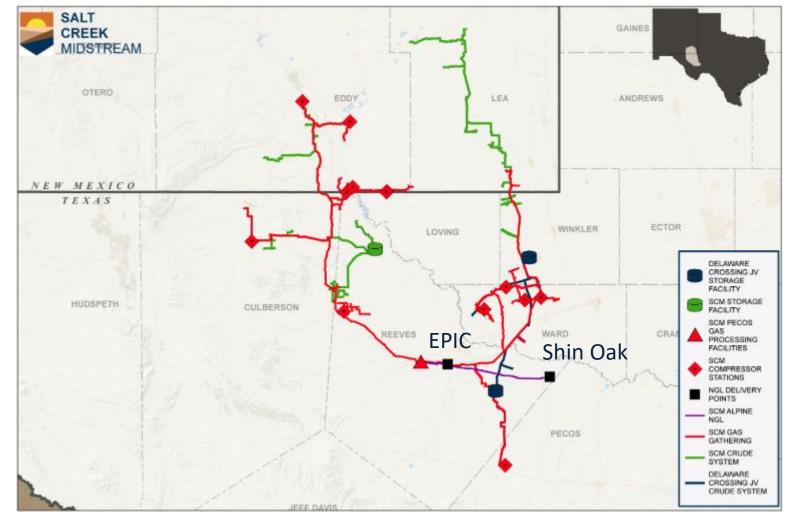
# Salt Creek Midstream

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## Salt Creek Midstream





#### Background:

- Salt Creek Midstream was established in 2017 as a joint venture between ARM Energy Holdings LLC and funds managed by Ares Management.
- Pecos I (200/d) became operational in Apr'18 and Pecos II (200/d) became operational in mid'19. *T&F contracts are* generally are structured under 10- or 15-year tenors which implies NGL contract rolls-offs between the 2028–2033-time frame.

#### **Current Asset Integration**

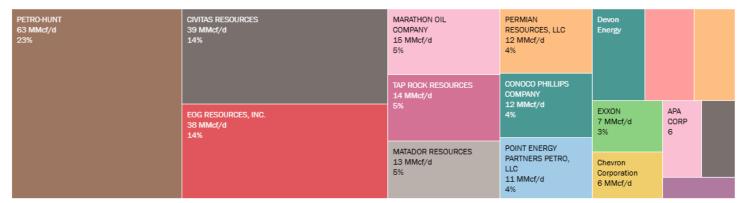
- **Downstream NGL Connectivity:** EPIC, EPD's Shin Oak
- Downstream Residue Connectivity: KMI El Paso, OKE Roadrunner

Energy Data Studio Tools Referenced: G&P System Analysis;
Processing Capacity Analysis; Processing Plant Data; G&P
Comparison Tool

## Salt Creek Midstream

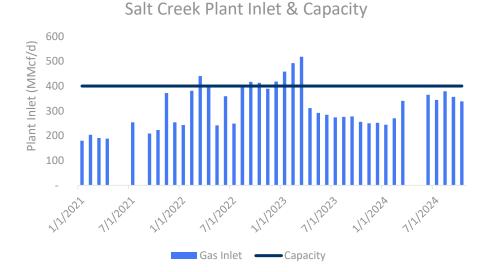


#### Top Producers by Volume

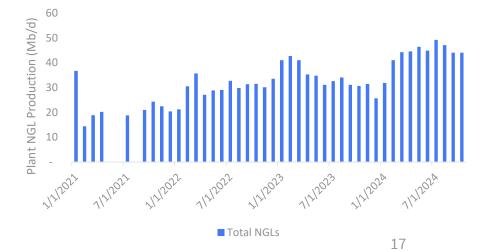


#### • Petro-Hunt:

- Areas of focus in the Delaware include Loving, Culberson, Pecos and their drilling in Loving and Culberson overlaps with the Salt Creek G&P system.
- Running a 3-rig program
  - However, current rigs are likely on Brazos, CEQP, and Vaquero/WES
- Civitas
  - Running a 3-rig program and talked about keeping production flat all 3 rigs are running in Glasscock (2) and Martin (1) Counties
- **Risk:** Limited current drilling activity on the system growth outlook limited if drilling activity remains subdued it could offer about latent capacity to a PSX Delaware system at capacity
- Upsides:
  - Already hooked into EPIC, with the ability to divert more NGLs to EPIC or Sand Hills postacquisition after contracts roll off Shin Oak
  - High pressure gas header systems that could easily connect the DCP Delaware system to their plants at Waha











- 1. EDA's view on PSX's acquisition of the EPIC NGL assets is favorable as it cements the company's position as a large integrated NGL player linking growing supply to demand markets (including exports)
- 2. The transaction does leave PSX long pipe / short NGL plant production which is why...
- 3. EDA believes PSX will be an active buyer of Permian Basin G&P asset systems to secure more NGL production to feed its downstream asset footprint





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### **The Daley Note**

Ethane Leads Permian Supply Surge in 2024 Fast Matterhorn Ramp Boosts 4Q Growth Outlook Pipes, Plant Expansions Support Next Permian Growth Phase Pinnacle Deal Lowers Volume Risk for PSX, Sand Hills Pipeline Energy Transfer Makes a Play for Midland NGLs M&A in Permian: A Knife Fight for the NGL Barrel Phillips 66 Expands Reach in Midland with Pinnacle Buy Another One! ONEOK Adds to Permian NGL Pipeline Push

### **Product Links**

Ethane Supply & Demand Report

Propane Supply & Demand Report

NGL Hub Model

NGL Website Page

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